



TO: SNA Board of Directors and State Leaders
CC: Jen Lewi, Danny Seymour
FROM: Laura Maynard
SUBJECT: July 2013 Membership, Certification & Credentialing Report
DATE: August 12, 2013

NEW – Monthly Report combining Membership, Certification and Credentialing Data

Membership Overview

The July Membership Report shows that we have 52,704 members (1,082 more than June 2012), but 704 less members than May 2013 year-end.

5 of the 7 regions have more members when compared with this time last year.

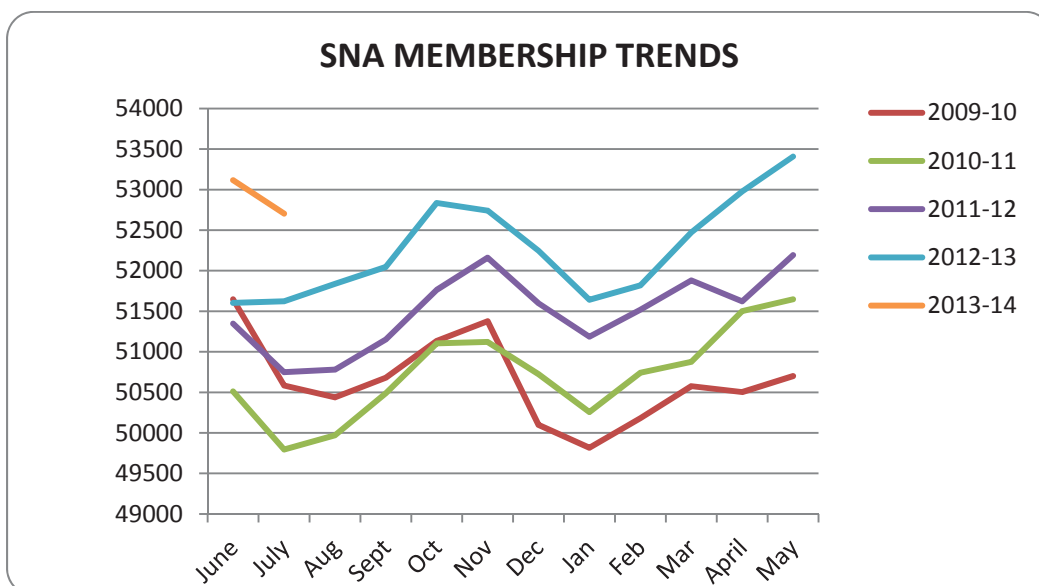
States with increases of 10% or more since May 2013 year-end include Hawaii and Nevada.

District Director Memberships have decreased by 69 compared with the May 2013 year-end total, but the membership team is reaching out to this group to reverse this drop.

Region	July 2013	July 2012	Diff	% Diff
Mideast	5,699	5,197	502	10%
Northeast	3,814	3,999	-185	-5%
Southeast	20,953	20,701	252	1%
West	4,350	4,089	261	6%
Midwest	7,344	7,287	57	1%
Northwest	4,016	4,084	-68	-2%
Southwest	6,037	5,721	316	6%
Misc.	491	544	-53	-10%
Total	52,704	51,622	1,082	2.1%

Membership Trends

Overall Membership trends remain consistent with prior years, although we have seen an increase in membership compared with previous years and are starting the year off on a high note. Membership numbers generally decline over the summer vacation months and bounce back in the Fall and Spring.



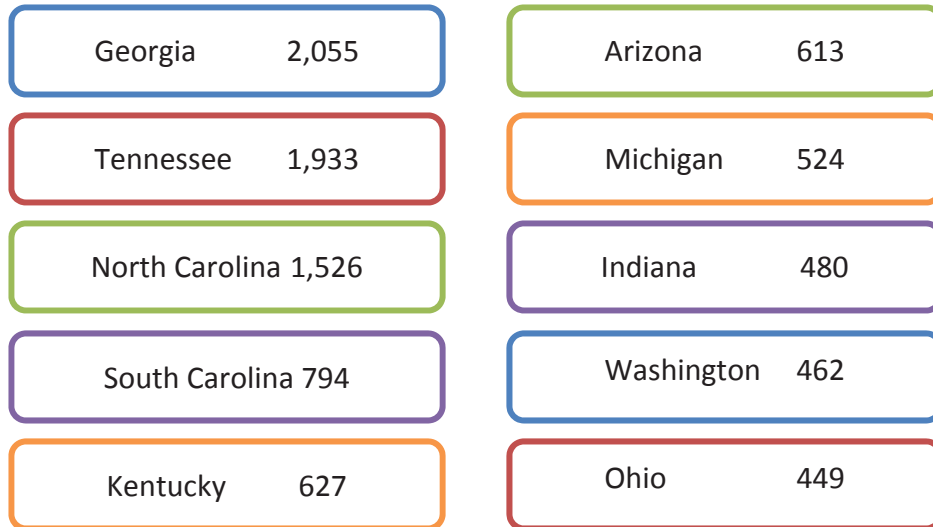
If you have any questions, please call me at ext. 120 or email lmaynard@schoolnutrition.org.

Continued...

School District Owned Membership (SDM)

The total number of SDMs for July 2013 is 15,446 (392 more than the May 2013 year-end total). SDMs currently account for 29% of the total membership. There are 47 states participating in SDM and the chart below shows the top 10 SDM states.

Top 10 SDM States



Certification Overview

The July Certification Report shows that we have 19,904 certified members (1,602 or 7% less than June 2012). More specifically:

- Level 1 Certification has decreased by 8.23%
- Level 2 Certification decreased by 10.53%
- Level 3 Certification decreased by 0.68%

This is also 150 less certified people than last month and 259 less than May 2013 year-end.

Certified members account for 38% of our membership.

Region	July 2013	July 2012	Diff	% Diff
Midwest	1,810	2,026	-216	-11%
Northeast	809	921	-112	-12%
Southeast	9,053	9,933	-880	-9%
West	1,310	1,362	-52	-4%
Midwest	4,149	4,358	-209	-5%
Northwest	2,105	2,169	-64	-3%
Southwest	668	736	-68	-9%
Misc.	0	1	-1	-
Total	19,904	21,506	-1,602	-7%

Credentialing Overview

The July Credentialing Report shows that we have 1,275 credentialed members which is 45 less than July 2012 and 11 less than May 2013 year-end.



SNA STATE AFFILIATE MEMBERSHIP, CERTIFICATION & CREDENTIALING REPORT

July 2013 (Applications processed through 07/31/2013)												
July 2013	June 2013	+/- Members	New Members	Reinstated Members	Expired Members	Grace Members	SDMs	2013/2014 5% Goal	July 2013 Certification	+/- Prior Month	July 2013 Credentialing	+/- Prior Month
MIDEAST REGION												
Delaware	692	26	8	28	9	7	170	734	161	-1	7	0
Dist. of Columbia	14	0	1	0	1	1	0	16	0	0	0	0
Indiana	1,249	-15	4	13	37	41	480	1,300	334	-4	24	-2
Maryland	576	14	19	0	6	44	0	593	355	-18	56	-1
Michigan	1,617	41	73	1	35	107	524	1,697	405	3	40	5
Ohio	1,305	-17	2	0	20	28	449	1,393	529	-4	42	-1
West Virginia	246	3	2	1	1	6	132	257	26	0	3	0
TOTAL	5,699	52	109	43	109	234	1,755	5,990	1,810	-24	172	1
NORTHEAST REGION												
Connecticut	524	-7	8	0	17	24	147	553	149	-3	18	0
Maine	299	-23	2	0	25	4	76	343	155	4	14	1
Massachusetts	834	1	21	22	40	62	393	950	121	1	58	5
New Hampshire	408	-11	6	7	25	15	175	439	153	-1	13	1
New Jersey	443	11	23	2	16	102	51	567	42	1	8	-1
New York	470	8	4	2	1	41	153	490	80	-3	47	0
Pennsylvania	695	-3	11	2	16	69	64	741	92	-1	34	0
Rhode Island	9	0	0	0	0	0	0	8	0	-2	1	-4
Vermont	132	0	0	0	0	6	27	141	17	-1	8	1
TOTAL	3,814	-24	75	35	140	323	1,086	4,232	809	-5	201	3
SOUTHEAST REGION												
Alabama	1,661	0	12	2	17	76	302	1,748	1,047	-19	17	0
Florida	2,710	-34	15	8	60	106	272	2,919	1,830	-38	62	0
Georgia	4,689	85	95	18	30	286	2,055	4,859	1,901	-10	60	0
Kentucky	1,739	-48	2	3	54	107	627	1,909	732	-14	50	1
Mississippi	911	18	9	11	5	38	435	929	88	8	2	0
North Carolina	2,685	-28	11	54	54	316	1,526	2,811	868	-27	32	1
South Carolina	1,617	-14	12	0	26	159	794	1,675	409	-6	14	-1
Tennessee	3,263	-45	42	2	96	151	1,933	3,488	1,343	11	43	-1
Virginia	1,678	-34	7	0	42	72	369	1,801	835	-2	68	-1
TOTAL	20,953	-100	205	98	384	1,311	8,313	22,139	9,053	-97	348	-1
WEST REGION												
Arizona	980	-5	4	2	15	77	613	1,040	105	-1	54	2
California	1,332	29	51	5	19	71	257	1,378	167	0	82	-1
Hawaii	104	0	0	0	0	1	7	84	0	0	1	0
Nevada	68	1	2	1	3	4	18	61	15	-1	3	-1
New Mexico	857	-22	10	0	33	20	242	915	376	12	15	-1
Utah	1,009	-40	2	3	44	44	168	1,109	647	-10	8	0
TOTAL	4,350	-37	69	11	114	217	1,305	4,587	1,310	0	163	-1



**SNA STATE AFFILIATE
MEMBERSHIP, CERTIFICATION & CREDENTIALING REPORT**

July 2013

(continued)

	July 2013	June 2013	+/- Members	New Members	Reinstated Members	Expired Members	Grace Members	SDMs	2013/2014 5% Goal	July 2013 Certification	+/- Prior Month	July 2013 Credentialing	+/- Prior Month
MIDWEST REGION													
Illinois	512	508	4	9	1	8	38	84	539	62	-1	39	2
Iowa	935	943	-8	16	0	26	58	69	992	593	-14	19	0
Minnesota	2,884	2,924	-40	21	3	68	123	314	3,062	2,341	-6	58	0
Missouri	900	906	-6	9	0	15	48	251	956	375	8	25	0
Nebraska	370	367	3	10	1	9	34	19	391	138	-2	4	0
North Dakota	262	272	-10	2	0	12	43	11	261	39	0	4	0
South Dakota	359	343	16	17	0	5	23	141	353	121	-2	2	0
Wisconsin	1,122	1,150	-28	5	3	37	49	171	1,234	480	-5	29	-3
TOTAL	7,344	7,413	-69	89	8	180	416	1,060	7,788	4,149	-22	180	-1
NORTHWEST REGION													
Alaska	141	146	-5	0	0	5	1	8	153	10	0	3	0
Idaho	739	760	-21	2	1	26	9	45	814	367	1	9	0
Montana	181	183	-2	12	0	14	12	13	193	53	5	2	0
Oregon	425	430	-5	1	0	5	8	125	450	102	-1	10	0
Washington	2,337	2,337	0	31	4	38	77	462	2,452	1,522	-3	32	0
Wyoming	193	183	10	18	2	10	23	71	195	51	-2	2	0
TOTAL	4,016	4,039	-23	64	7	98	130	724	4,257	2,105	0	58	0
SOUTHWEST REGION													
Arkansas	682	691	-9	3	2	14	26	0	741	37	1	10	0
Colorado	726	730	-4	57	7	68	52	194	771	161	-6	29	1
Kansas	443	450	-7	5	0	14	29	44	478	172	-1	12	-1
Louisiana	2,727	2,894	-167	0	0	170	87	177	3,062	75	7	6	0
Oklahoma	640	645	-5	10	1	14	44	355	684	178	1	7	0
Texas	819	831	-12	9	1	22	37	372	839	45	-3	88	-9
TOTAL	6,037	6,241	-204	84	11	302	275	1,142	6,575	668	-1	152	-9
SUBTOTAL	52,213	52,618	-405	695	213	1,327	2,906	15,385	55,568	19,904	-149	1,274	-8
Miscellaneous	491	497	-6	13	0	7	2	61	511	0	-1	1	0
GRAND TOTAL	52,704	53,115	-411	708	213	1,334	2,908	15,446	56,079	19,904	-150	1,275	-8

NOTES: There are a few reasons why the number of expired members does not always equal the number of new and reinstated members minus the difference (+/-) in members. Most are related to SDM such as transfers and aligning renewal dates. Other reasons include an active member moving to a different state. Grace members are included in the total number of members.



SNA STATE AFFILIATE

MEMBERSHIP RETENTION ANALYSIS REPORT

July 2013	Year To Date Retention						
	July 2013	May 2013	+/- Members	Reinstated Members	Expired Members	Retention Rate	2013/2014 5 % Goal
MIDEAST REGION							
Delaware	692	699	-7	28	49	97%	734
Dist. of Columbia	14	15	-1	0	2	87%	16
Indiana	1,249	1,238	11	15	63	96%	1,300
Maryland	576	565	11	0	10	98%	593
Michigan	1,617	1,616	1	4	85	95%	1,697
Ohio	1,305	1,327	-22	1	28	98%	1,393
West Virginia	246	245	1	1	4	99%	257
TOTAL	5,699	5,705	-6	49	241	97%	5,990
NORTHEAST REGION							
Connecticut	524	527	-3	4	23	96%	553
Maine	299	327	-28	0	31	91%	343
Massachusetts	834	905	-71	25	119	90%	950
New Hampshire	408	418	-10	10	32	95%	439
New Jersey	443	540	-97	2	131	76%	567
New York	470	467	3	2	8	99%	490
Pennsylvania	695	706	-11	5	31	96%	741
Rhode Island	9	8	1	0	0	100%	8
Vermont	132	134	-2	0	2	99%	141
TOTAL	3,814	4,032	-218	48	377	92%	4,232
SOUTHEAST REGION							
Alabama	1,661	1,665	-4	7	28	99%	1,748
Florida	2,710	2,780	-70	15	124	96%	2,919
Georgia	4,689	4,628	61	20	73	99%	4,859
Kentucky	1,739	1,818	-79	13	102	95%	1,909
Mississippi	911	885	26	16	12	100%	929
North Carolina	2,685	2,677	8	126	98	101%	2,811
South Carolina	1,617	1,595	22	1	34	98%	1,675
Tennessee	3,263	3,322	-59	9	137	96%	3,488
Virginia	1,678	1,715	-37	7	68	96%	1,801
TOTAL	20,953	21,085	-132	214	676	98%	22,139
WEST REGION							
Arizona	980	990	-10	2	34	97%	1,040
California	1,332	1,312	20	9	47	97%	1,378
Hawaii	104	80	24	1	0	101%	84
Nevada	68	58	10	1	4	95%	61
New Mexico	857	871	-14	1	47	95%	915
Utah	1,009	1,056	-47	5	67	94%	1,109
TOTAL	4,350	4,367	-17	19	199	96%	4,587



SNA STATE AFFILIATE

MEMBERSHIP RETENTION ANALYSIS REPORT

July 2013

(continued)

	July 2013	May 2013	+/- Members	Reinstated Members	Expired Members	Retention Rate	2013/2014 5 % Goal
MIDWEST REGION							
Illinois	512	513	-1	2	20	96%	539
Iowa	935	945	-10	2	34	97%	992
Minnesota	2,884	2,916	-32	3	97	97%	3,062
Missouri	900	910	-10	1	28	97%	956
Nebraska	370	372	-2	2	17	96%	391
North Dakota	262	249	13	0	19	92%	261
South Dakota	359	336	23	1	11	97%	353
Wisconsin	1,122	1,175	-53	3	66	95%	1,234
TOTAL	7,344	7,416	-72	14	292	96%	7,788
NORTHWEST REGION							
Alaska	141	146	-5	0	5	97%	153
Idaho	739	775	-36	1	42	95%	814
Montana	181	184	-3	0	18	90%	193
Oregon	425	429	-4	12	7	101%	450
Washington	2,337	2,335	2	6	60	98%	2,452
Wyoming	193	186	7	3	17	92%	195
TOTAL	4,016	4,055	-39	22	149	97%	4,257
SOUTHWEST REGION							
Arkansas	682	706	-24	3	33	96%	741
Colorado	726	734	-8	12	87	90%	771
Kansas	443	455	-12	1	22	95%	478
Louisiana	2,727	2,916	-189	4	223	92%	3,062
Oklahoma	640	651	-11	1	26	96%	684
Texas	819	799	20	14	58	94%	839
TOTAL	6,037	6,261	-224	35	449	93%	6,575
SUBTOTAL	52,213	52,921	-708	401	2,383	96%	55,568
Miscellaneous	491	487	4	0	10	*	511
GRAND TOTAL	52,704	53,408	-704	401	2,393	96%	56,079

Note: The retention rates are skewing higher than usual as this report only contains two monthd of data. Our retention rate for Membership Year 2012-13 was 83%.



SNA STATE AFFILIATE

ANNUAL MEMBERSHIP COMPARISON

July 2013

	July 2013	July 2012	+/- Members	Percentage Difference
MIDEAST REGION				
Delaware	692	692	0	0%
Dist. of Columbia	14	13	1	8%
Indiana	1,249	1,211	38	3%
Maryland	576	592	-16	-3%
Michigan	1,617	1,542	75	5%
Ohio	1,305	1,031	274	27%
West Virginia	246	116	130	112%
TOTAL	5,699	5,197	502	10%

NORTHEAST REGION

Connecticut	524	545	-21	-4%
Maine	299	326	-27	-8%
Massachusetts	834	851	-17	-2%
New Hampshire	408	438	-30	-7%
New Jersey	443	519	-76	-15%
New York	470	440	30	7%
Pennsylvania	695	762	-67	-9%
Rhode Island	9	7	2	29%
Vermont	132	111	21	19%
TOTAL	3,814	3,999	-185	-5%

SOUTHEAST REGION

Alabama	1,661	1,493	168	11%
Florida	2,710	2,882	-172	-6%
Georgia	4,689	5,039	-350	-7%
Kentucky	1,739	1,700	39	2%
Mississippi	911	951	-40	-4%
North Carolina	2,685	2,680	5	0%
South Carolina	1,617	1,180	437	37%
Tennessee	3,263	3,103	160	5%
Virginia	1,678	1,673	5	0%
TOTAL	20,953	20,701	252	1%

WEST REGION

Arizona	980	1,008	-28	-3%
California	1,332	1,165	167	14%
Hawaii	104	39	65	167%
Nevada	68	67	1	1%
New Mexico	857	795	62	8%
Utah	1,009	1,015	-6	-1%
TOTAL	4,350	4,089	261	6%



SNA STATE AFFILIATE

ANNUAL MEMBERSHIP COMPARISON

July 2013

	July 2013	July 2012	+/- Members	Percentage Difference
MIDWEST REGION				
Illinois	512	490	22	4%
Iowa	935	974	-39	-4%
Minnesota	2,884	2,901	-17	-1%
Missouri	900	797	103	13%
Nebraska	370	370	0	0%
North Dakota	262	280	-18	-6%
South Dakota	359	302	57	19%
Wisconsin	1,122	1,173	-51	-4%
TOTAL	7,344	7,287	57	1%
NORTHWEST REGION				
Alaska	141	141	0	0%
Idaho	739	817	-78	-10%
Montana	181	196	-15	-8%
Oregon	425	448	-23	-5%
Washington	2,337	2,299	38	2%
Wyoming	193	183	10	5%
TOTAL	4,016	4,084	-68	-2%
SOUTHWEST REGION				
Arkansas	682	741	-59	-8%
Colorado	726	787	-61	-8%
Kansas	443	403	40	10%
Louisiana	2,727	2,505	222	9%
Oklahoma	640	508	132	26%
Texas	819	777	42	5%
TOTAL	6,037	5,721	316	6%
SUBTOTAL	52,213	51,078	1,135	2.2%
Miscellaneous	491	544	-53	-10%
GRAND TOTAL	52,704	51,622	1,082	2.1%



1 TO 500 DIVISION

STATE MEMBERSHIP GROWTH RANKINGS

July 2013

	State	+/- Members	July 2013	May 2013	Members Diff in %	Ranking % Growth	2013/2014 5% Goal
1	Hawaii	24	104	80	30%	1	84
2	South Dakota	23	359	336	7%	4	353
3	North Dakota	13	262	249	5%	5	261
4	Nevada	10	68	58	17%	2	61
5	Wyoming	7	193	186	4%	6	195
6	New York	3	470	467	1%	7	490
7	Rhode Island	1	9	8	13%	3	8
8	West Virginia	1	246	245	0%	8	257
9	Dist. of Columbia	-1	14	15	-7%	16	16
10	Nebraska	-2	370	372	-1%	9	391
11	Vermont	-2	132	134	-1%	11	141
12	Montana	-3	181	184	-2%	12	193
13	Oregon	-4	425	429	-1%	9	450
14	Alaska	-5	141	146	-3%	14	123
15	New Hampshire	-10	408	418	-2%	12	439
16	Kansas	-12	443	455	-3%	14	478
17	Maine	-28	299	327	-9%	17	343

Membership Growth Award Guidelines require that although states may be ranked #1 in both categories at time of report, awards will be given to the top 2 ranking states, one for number of members and one for percentage increase.



501 TO 1,001 DIVISION

STATE MEMBERSHIP GROWTH RANKINGS

July 2013

	State	+/- Members	July 2013	May 2013	Members Diff in %	Ranking % Growth	2013/2014 5% Goal
1	Mississippi	26	911	885	3%	1	929
2	Texas	20	819	799	3%	1	839
3	Maryland	11	576	565	2%	3	593
4	Illinois	-1	512	513	0%	4	539
5	Connecticut	-3	524	527	-1%	5	553
6	Delaware	-7	692	699	-1%	5	734
7	Colorado	-8	726	734	-1%	5	771
8	Arizona	-10	980	990	-1%	5	1,040
9	Iowa	-10	935	945	-1%	5	992
10	Missouri	-10	900	910	-1%	5	956
11	Pennsylvania	-11	695	706	-2%	11	741
12	Oklahoma	-11	640	651	-2%	11	684
13	New Mexico	-14	857	871	-2%	11	915
14	Arkansas	-24	682	706	-3%	14	741
15	Idaho	-36	739	775	-5%	15	814
16	Massachusetts	-71	834	905	-8%	16	950
17	New Jersey	-97	443	540	-18%	17	567

Membership Growth Award Guidelines require that although states may be ranked #1 in both categories at time of report, awards will be given to the top 2 ranking states, one for number of members and one for percentage increase.



1,001+ DIVISION

STATE MEMBERSHIP GROWTH RANKINGS

July 2013

	State	+/- Members	July 2013	May 2013	Members Diff in %	Ranking % Growth	2013/2014 5% Goal
1	Georgia	61	4,689	4,628	1%	2	4,859
2	South Carolina	22	1,617	1,595	1%	2	1,675
3	California	20	1,332	1,312	2%	1	1,378
4	Indiana	11	1,249	1,238	1%	2	1,300
5	North Carolina	8	2,685	2,677	0%	5	2,811
6	Washington	2	2,337	2,335	0%	5	2,452
7	Michigan	1	1,617	1,616	0%	5	1,697
8	Alabama	-4	1,661	1,665	0%	5	1,748
9	Ohio	-22	1,305	1,327	-2%	10	1,393
10	Minnesota	-32	2,884	2,916	-1%	9	3,062
11	Virginia	-37	1,678	1,715	-2%	10	1,801
12	Utah	-47	1,009	1,056	-4%	14	1,109
13	Wisconsin	-53	1,122	1,175	-5%	16	1,234
14	Tennessee	-59	3,263	3,322	-2%	10	3,488
15	Florida	-70	2,710	2,780	-3%	13	2,919
16	Kentucky	-79	1,739	1,818	-4%	14	1,909
17	Louisiana	-189	2,727	2,916	-6%	17	3,062

Membership Growth Award Guidelines require that although states may be ranked #1 in both categories at time of report, awards will be given to the top 2 ranking states, one for number of members and one for percentage increase.



MEMBERSHIP PROFILE

July 2013

	July 2013	May 2013	+/- Members	Membership %	Change Percent	SDM (current)
School Nutrition/Child Care Employees	25,737	26,254	-517	49%	-2%	8,593
School Nutrition/Child Care Managers	17,539	17,605	-66	33%	0%	5,626
District Directors/Child Care Directors	5,164	5,233	-69	10%	-1%	758
Retired	514	525	-11	1%	-2%	n/a
Affiliate	2,002	2,052	-50	4%	-2%	n/a
State Agency Directors	554	536	18	1%	3%	212
Major City Directors	342	341	1	1%	0%	116
Other	113	121	-8	*	-7%	141
Industry Individual	67	71	-4	*	-6%	n/a
Life	73	72	1	*	1%	n/a
Corporate Industry + Patron	403	401	2	1%	0%	n/a
Educators	80	84	-4	*	-5%	n/a
Student	105	106	-1	*	-1%	n/a
International	11	7	4	*	-	n/a
TOTAL MEMBERS	52,704	53,408	-704	100%	-1.3%	15,446

Note: * is less than 1%



SCHOOL DISTRICT OWNED MEMBERSHIP (SDM)

REPORT

July 2013

(Applications processed through 07/31/2013)

	July 2013	June 2013	+/- Members	May 2013	+/- Members	% of Total Membership
MIDEAST REGION						
Delaware	170	171	-1	115	55	25%
Dist. of Columbia	0	0	0	0	0	0%
Indiana	480	472	8	434	46	38%
Maryland	0	0	0	0	0	0%
Michigan	524	506	18	515	9	32%
Ohio	449	450	-1	456	-7	34%
West Virginia	132	133	-1	133	-1	54%
TOTAL	1,755	1,732	23	1,653	102	31%

NORTHEAST REGION

Connecticut	147	140	7	133	14	28%
Maine	76	92	-16	95	-19	25%
Massachusetts	393	370	23	438	-45	47%
New Hampshire	175	173	2	154	21	43%
New Jersey	51	31	20	106	-55	12%
New York	153	152	1	153	0	33%
Pennsylvania	64	60	4	55	9	9%
Rhode Island	0	0	0	0	0	0%
Vermont	27	27	0	27	0	20%
TOTAL	1,086	1,045	41	1,161	-75	28%

SOUTHEAST REGION

Alabama	302	302	0	303	-1	18%
Florida	272	271	1	276	-4	10%
Georgia	2,055	2,063	-8	2,074	-19	44%
Kentucky	627	648	-21	651	-24	36%
Mississippi	435	420	15	401	34	48%
North Carolina	1,526	1,508	18	1,456	70	57%
South Carolina	794	794	0	763	31	49%
Tennessee	1,933	1,909	24	1,911	22	59%
Virginia	369	368	1	361	8	22%
TOTAL	8,313	8,283	30	8,196	117	40%

WEST REGION

Arizona	613	615	-2	627	-14	63%
California	257	216	41	213	44	19%
Hawaii	7	7	0	7	0	7%
Nevada	18	16	2	5	13	26%
New Mexico	242	244	-2	243	-1	28%
Utah	168	168	0	167	1	17%
TOTAL	1,305	1,266	39	1,262	43	30%



SCHOOL DISTRICT OWNED MEMBERSHIP (SDM)

REPORT

July 2013

	July 2013	June 2013	+/- Members	May 2013	+/- Members	% of Total Membership
MIDWEST REGION						
Illinois	84	76	8	74	10	16%
Iowa	69	77	-8	77	-8	7%
Minnesota	314	248	66	219	95	11%
Missouri	251	253	-2	254	-3	28%
Nebraska	19	19	0	17	2	5%
North Dakota	11	16	-5	13	-2	4%
South Dakota	141	141	0	135	6	39%
Wisconsin	171	173	-2	179	-8	15%
TOTAL	1,060	1,003	57	968	92	14%
NORTHWEST REGION						
Alaska	8	8	0	8	0	6%
Idaho	45	44	1	44	1	6%
Montana	13	13	0	12	1	7%
Oregon	125	127	-2	126	-1	29%
Washington	462	457	5	459	3	20%
Wyoming	71	54	17	52	19	37%
TOTAL	724	703	21	701	23	18%
SOUTHWEST REGION						
Arkansas	0	0	0	0	0	0%
Colorado	194	145	49	138	56	27%
Kansas	44	49	-5	52	-8	10%
Louisiana	177	179	-2	169	8	6%
Oklahoma	355	353	2	356	-1	55%
Texas	372	377	-5	337	35	45%
TOTAL	1,142	1,103	39	1,052	90	19%
SUBTOTAL	15,385	15,135	250	14,993	392	29%
Miscellaneous	61	61	0	61	0	12%
GRAND TOTAL	15,446	15,196	250	15,054	392	29%



SNA STATE AFFILIATE CERTIFICATION REPORT

July 2013	(Applications processed through 07/31/2013)						July 2012	2013/2014 3% Goal	% of Total Membership
July 2013	June 2013	+/-	May 2013	+/-	% Diff in Cert	July 2012	2013/2014 3% Goal	% of Total Membership	
MIDEAST REGION									
Delaware	161	162	-1	160	1	1%	162	165	23%
Dist. of Columbia	0	0	0	0	0	-	0	0	0%
Indiana	334	338	-4	344	-10	-3%	380	354	27%
Maryland	355	373	-18	375	0	-5%	420	386	62%
Michigan	405	402	3	404	1	0%	453	416	25%
Ohio	529	533	-4	534	-5	-1%	575	550	41%
West Virginia	26	26	0	26	0	0%	36	27	11%
TOTAL	1,810	1,834	-24	1,843	-13	-2%	2,026	1,898	32%
NORTHEAST REGION									
Connecticut	149	152	-3	148	1	1%	160	152	28%
Maine	155	151	4	154	1	1%	172	159	52%
Massachusetts	121	120	1	121	0	0%	139	125	15%
New Hampshire	153	154	-1	150	3	2%	180	155	38%
New Jersey	42	41	1	41	1	2%	48	42	9%
New York	80	83	-3	85	-5	-6%	95	88	17%
Pennsylvania	92	93	-1	92	0	0%	107	95	13%
Rhode Island	0	2	-2	1	0	-100%	2	1	0%
Vermont	17	18	-1	18	0	-6%	18	19	13%
TOTAL	809	814	-5	810	1	0%	921	834	21%
SOUTHEAST REGION									
Alabama	1,047	1,066	-19	1,056	-9	-1%	1,094	1,088	63%
Florida	1,830	1,868	-38	1,876	-46	-2%	2,128	1,932	68%
Georgia	1,901	1,911	-10	1,921	-20	-1%	2,216	1,979	41%
Kentucky	732	746	-14	751	-19	-3%	804	774	42%
Mississippi	88	80	8	81	7	9%	114	83	10%
North Carolina	868	895	-27	905	-37	-4%	920	932	32%
South Carolina	409	415	-6	422	-13	-3%	435	435	25%
Tennessee	1,343	1,332	11	1,363	-20	-1%	1,325	1,404	41%
Virginia	835	837	-2	845	-10	-1%	897	870	50%
TOTAL	9,053	9,150	-97	9,220	-167	-2%	9,933	9,497	43%
WEST REGION									
Arizona	105	106	-1	105	0	0%	109	108	11%
California	167	167	0	168	-1	-1%	185	173	13%
Hawaii	0	0	0	0	0	-	0	0	0%
Nevada	15	16	-1	17	-2	-12%	21	21	22%
New Mexico	376	364	12	363	13	4%	377	391	44%
Utah	647	657	-10	662	-15	-2%	670	682	64%
TOTAL	1,310	1,310	0	1,315	-5	0%	1,362	1,375	30%



SNA STATE AFFILIATE CERTIFICATION REPORT

	July 2013	June 2013	+/-	May 2013	+/-	% Diff in Cert	July 2012	2013/2014 3% Goal	% of Total Membership
MIDWEST REGION									
Illinois	62	63	-1	65	-3	-5%	71	67	12%
Iowa	593	607	-14	611	-18	-3%	653	629	63%
Minnesota	2,341	2,347	-6	2351	-10	0%	2,393	2,422	81%
Missouri	375	367	8	352	23	7%	350	363	42%
Nebraska	138	140	-2	139	-1	-1%	151	143	37%
North Dakota	39	39	0	40	-1	-3%	47	41	15%
South Dakota	121	123	-2	124	-3	-2%	134	128	34%
Wisconsin	480	485	-5	491	-11	-2%	559	506	43%
TOTAL	4,149	4,171	-22	4,173	-24	-1%	4,358	4,298	56%
NORTHWEST REGION									
Alaska	10	10	0	10	0	0%	10	10	7%
Idaho	367	366	1	377	-10	-3%	385	388	50%
Montana	53	48	5	47	6	13%	48	48	29%
Oregon	102	103	-1	102	0	0%	108	105	24%
Washington	1,522	1,525	-3	1538	-16	-1%	1,559	1,584	65%
Wyoming	51	53	-2	52	-1	-2%	59	54	26%
TOTAL	2,105	2,105	0	2,126	-21	-1%	2,169	2,190	52%
SOUTHWEST REGION									
Arkansas	37	36	1	36	1	3%	40	37	5%
Colorado	161	167	-6	169	-8	-5%	193	174	22%
Kansas	172	173	-1	177	-5	-3%	195	182	39%
Louisiana	75	68	7	69	6	9%	73	71	3%
Oklahoma	178	177	1	178	0	0%	188	183	28%
Texas	45	48	-3	46	-1	-2%	47	47	5%
TOTAL	668	669	-1	675	-7	-1%	736	695	11%
SUBTOTAL	19,904	20,053	-149	20,162	-236	-1%	21,505	1,179	38%
Miscellaneous	0	1	-1	1	-1	-100%	1	1	0%
GRAND TOTAL	19,904	20,054	-150	20,163	-259	-1%	21,506	1,180	38%



SNA STATE AFFILIATE CREDENTIALING (SNS) REPORT

July 2013 (Applications processed through 07/31/2013)

	July 2013	June 2013	+/-	May 2013	+/-	% Diff in Cred	July 2012	2013/2014 3% Goal	# Times Exam Hosted
MIDEAST REGION									
Delaware	7	7	0	7	0	0%	7	7	0
Dist. of Columbia	0	0	0	0	0	-	0	0	10
Indiana	24	26	-2	26	-2	-8%	29	27	3
Maryland	56	57	-1	60	0	-7%	63	62	2
Michigan	40	35	5	36	4	11%	39	37	7
Ohio	42	43	-1	43	-1	-2%	44	44	4
West Virginia	3	3	0	3	0	0%	3	3	0
TOTAL	172	171	1	175	1	-2%	185	180	26

NORTHEAST REGION

Connecticut	18	18	0	17	1	6%	15	18	3
Maine	14	13	1	13	1	8%	13	13	3
Massachusetts	58	53	5	53	5	9%	54	55	6
New Hampshire	13	12	1	12	1	8%	11	12	0
New Jersey	8	9	-1	9	-1	-11%	10	9	2
New York	47	47	0	47	0	0%	47	48	13
Pennsylvania	34	34	0	34	0	0%	30	35	13
Rhode Island	1	5	-4	5	0	-80%	4	5	1
Vermont	8	7	1	7	0	14%	6	7	1
TOTAL	201	198	3	197	7	2%	190	203	42

SOUTHEAST REGION

Alabama	17	17	0	17	0	0%	16	18	0
Florida	62	62	0	66	-4	-6%	74	68	11
Georgia	60	60	0	61	-1	-2%	68	63	12
Kentucky	50	49	1	50	0	0%	55	52	9
Mississippi	2	2	0	2	0	0%	4	2	0
North Carolina	32	31	1	31	1	3%	34	32	6
South Carolina	14	15	-1	15	-1	-7%	13	15	2
Tennessee	43	44	-1	44	-1	-2%	44	45	13
Virginia	68	69	-1	68	0	0%	69	70	15
TOTAL	348	349	-1	354	-6	-2%	377	365	68

WEST REGION

Arizona	54	52	2	52	2	4%	60	54	5
California	82	83	-1	83	-1	-1%	86	85	12
Hawaii	1	1	0	1	0	0%	1	1	3
Nevada	3	4	-1	3	0	0%	2	3	2
New Mexico	15	16	-1	16	-1	-6%	15	16	4
Utah	8	8	0	8	0	0%	8	8	1
TOTAL	163	164	-1	163	0	0%	172	168	27



SNA STATE AFFILIATE CREDENTIALING (SNS) REPORT

July 2013

	July 2013	June 2013	+/-	May 2013	+/-	% Diff in Cred	July 2012	2013/2014 3% Goal	# Times Exam Hosted
MIDWEST REGION									
Illinois	39	37	2	37	2	5%	38	38	6
Iowa	19	19	0	19	0	0%	20	20	3
Minnesota	58	58	0	59	-1	-2%	58	61	7
Missouri	25	25	0	25	0	0%	26	26	3
Nebraska	4	4	0	4	0	0%	4	4	0
North Dakota	4	4	0	4	0	0%	4	4	0
South Dakota	2	2	0	2	0	0%	2	2	1
Wisconsin	29	32	-3	32	-3	-9%	34	33	9
TOTAL	180	181	-1	182	-2	-1%	186	187	29
NORTHWEST REGION									
Alaska	3	3	0	3	0	0%	3	3	0
Idaho	9	9	0	9	0	0%	9	9	1
Montana	2	2	0	2	0	0%	2	2	0
Oregon	10	10	0	10	0	0%	9	10	1
Washington	32	32	0	32	0	0%	26	33	4
Wyoming	2	2	0	2	0	0%	3	2	0
TOTAL	58	58	0	58	0	0%	52	60	6
SOUTHWEST REGION									
Arkansas	10	10	0	10	0	0%	9	10	2
Colorado	29	28	1	28	1	4%	28	29	6
Kansas	12	13	-1	13	-1	-8%	14	13	1
Louisiana	6	6	0	6	0	0%	4	6	2
Oklahoma	7	7	0	7	0	0%	6	7	1
Texas	88	97	-9	92	-4	-4%	96	95	15
TOTAL	152	161	-9	156	-4	-3%	157	161	27
SUBTOTAL	1,274	1,282	-8	1,285	-4	-1%	1,319	1,324	225
Miscellaneous	1	1	0	1	0	0%	1	1	0
GRAND TOTAL	1,275	1,283	-8	1,286	-11	-1%	1,320	1,325	225