



TO: SNA Board of Directors and State Leaders
CC: Jen Lewi, Danny Seymour
FROM: Laura Maynard
SUBJECT: December 2013 Membership, Certification & Credentialing Report
DATE: January 10, 2014

Membership Overview

The December Membership Report shows that we have 54,478 members (2,233 more than December 2012), and 1,070 more members than May 2013 year-end. Although December has 218 less members than November 2013, it is a smaller decline than the usual winter decrease and it is the highest December total since 2002!

5 of the 7 regions have more members when compared with this time last year.

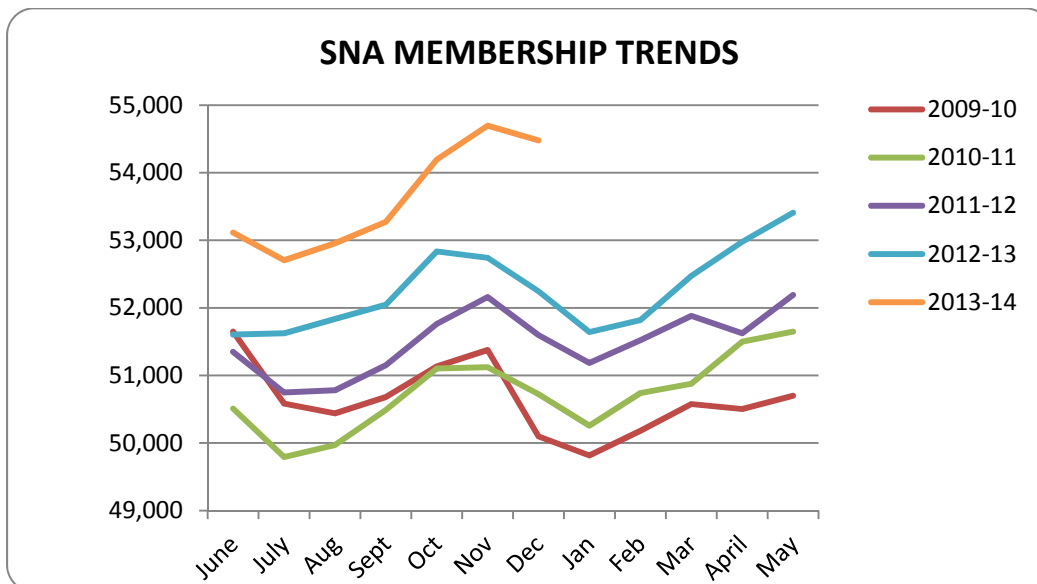
States with increases of 10% or more since May 2013 year-end include Hawaii, Nevada, West Virginia, South Dakota, Mississippi, Arkansas, California and Alabama.

Region	Dec 2013	Dec 2012	Diff	% Diff
Mideast	6,005	5,244	761	15%
Northeast	3,849	4,064	-215	-5%
Southeast	21,738	20,901	837	4%
West	4,559	4,334	225	5%
Midwest	7,445	7,326	119	2%
Northwest	4,053	4,054	-1	0%
Southwest	6,344	5,819	525	9%
Misc.	485	503	-18	-4%
Total	54,478	52,245	2,233	4.3%

District Director and Manager Memberships have increased by 53 and 547 members respectively compared with the May 2013 year-end total.

Membership Trends

Although we have seen an increase in members compared with previous years, overall membership trends remain consistent with prior years. Membership numbers generally decline during the summer vacation months and during the winter (which we are currently seeing), and then bounce back in the fall and spring.



If you have any questions, please call me at ext. 120 or email lmaynard@schoolnutrition.org.

Continued...

School District Owned Membership (SDM)

The total number of SDMs for December 2013 is 18,400 (3,346 more than the May 2013 year-end total). SDMs currently account for 34% of the total membership. There are 47 states participating in SDM and the chart below shows the top 10 SDM states.

Top 10 SDM States

Georgia 2,315	Kentucky 697
Tennessee 1,967	Arizona 649
North Carolina 1,594	Michigan 628
South Carolina 1,049	Mississippi 582
Alabama 976	Ohio 549

Certification Overview

The December Certification Report shows that we have 19,822 certified members which is 4% or 783 less than December 2012. More specifically:

- Level 1 Certification has decreased by 4.2%
- Level 2 Certification decreased by 7.24%
- Level 3 Certification decreased by 1.14%

Certification numbers have also decreased by 341 or 2% since May 2013 year-end with the Southwest being the only region showing an increase.

However, Tennessee and Colorado did add 24 and 18 new certified members respectively this month.

Region	Dec 2013	Dec 2012	Diff	% Diff
Midwest	1,791	1,906	-115	-6%
Northeast	760	867	-107	-12%
Southeast	9,011	9,456	-445	-5%
West	1,313	1,322	-9	-1%
Midwest	4,145	4,203	-58	-1%
Northwest	2,108	2,147	-39	-2%
Southwest	694	703	-9	-1%
Misc.	0	1	-1	-
Total	19,822	20,605	-783	-4%

Certified members account for 36 % of our membership. This is down from 45% in 2009.

Credentialing Overview

The December Credentialing Report shows that we have 1,281 credentialed members which is 23 less than December 2012, and 5 less than May 2013 year-end.



SNA STATE AFFILIATE

MEMBERSHIP, CERTIFICATION & CREDENTIALING REPORT

December 2013 (Applications processed through 12/31/2013)													
	December 2013	November 2013	+/- Members	New Members	Reinstated Members	Expired Members	Grace Members	SDMs	2013/2014 5% Goal	Dec 2013 Certification	+/- Prior Month	Dec 2013 Credentialing	+/- Prior Month
MIDEAST REGION													
Delaware	711	719	-8	2	1	12	34	232	734	144	-3	8	0
Dist. of Columbia	18	16	2	2	0	0	0	0	16	0	0	0	0
Indiana	1,268	1,274	-6	4	7	19	85	535	1,300	364	7	24	0
Maryland	545	556	-11	2	0	12	26	0	593	357	2	54	0
Michigan	1,742	1,740	2	29	2	33	85	628	1,697	386	-4	40	0
Ohio	1,379	1,391	-12	5	12	20	46	549	1,393	509	-3	42	0
West Virginia	342	345	-3	0	0	4	30	233	257	31	0	3	0
TOTAL	6,005	6,041	-36	44	22	100	306	2,177	5,990	1,791	-1	171	0
NORTHEAST REGION													
Connecticut	530	531	-1	5	1	10	35	179	553	151	2	18	0
Maine	305	307	-2	2	0	9	13	76	343	112	0	14	0
Massachusetts	888	877	11	11	3	18	69	468	950	139	-7	57	0
New Hampshire	421	433	-12	0	0	11	40	202	439	139	-3	14	0
New Jersey	389	387	2	6	2	5	20	43	567	46	0	8	0
New York	504	502	2	9	0	6	78	183	490	75	-2	48	0
Pennsylvania	672	680	-8	12	0	17	38	67	741	80	-2	32	0
Rhode Island	9	8	1	1	0	0	0	0	8	2	0	4	0
Vermont	131	135	-4	2	1	7	24	24	141	16	0	6	0
TOTAL	3,849	3,860	-11	48	7	83	317	1,242	4,232	760	-12	201	0
SOUTHEAST REGION													
Alabama	2,064	1,963	101	86	0	15	99	976	1,748	1,042	3	17	0
Florida	2,755	2,772	-17	33	3	58	332	364	2,919	1,812	-21	63	-1
Georgia	4,678	4,757	-79	37	7	133	434	2,315	4,859	1,768	-24	60	1
Kentucky	1,745	1,738	7	12	2	13	80	697	1,909	735	-8	48	-1
Mississippi	1,041	1,085	-44	4	3	62	60	582	929	80	-1	2	0
North Carolina	2,774	2,743	31	50	5	58	171	1,594	2,811	832	-12	31	0
South Carolina	1,717	1,556	161	119	11	22	68	1,049	1,675	411	4	14	0
Tennessee	3,260	3,296	-36	4	1	55	250	1,967	3,488	1,508	24	42	0
Virginia	1,704	1,712	-8	23	0	39	99	390	1,801	823	-6	66	0
TOTAL	21,738	21,622	116	368	32	455	1,593	9,934	22,139	9,011	-41	343	-1
WEST REGION													
Arizona	1,040	1,085	-45	6	10	65	87	649	1,040	100	-3	56	1
California	1,473	1,536	-63	3	0	69	177	276	1,378	162	0	85	0
Hawaii	112	113	-1	0	0	1	1	6	84	0	0	1	0
Nevada	81	85	-4	0	0	4	2	34	61	14	0	3	0
New Mexico	838	861	-23	5	0	26	32	229	915	398	-1	15	0
Utah	1,015	1,041	-26	3	0	32	60	177	1,109	639	-3	8	0
TOTAL	4,559	4,721	-162	17	10	197	359	1,371	4,587	1,313	-7	168	1



SNA STATE AFFILIATE

MEMBERSHIP, CERTIFICATION & CREDENTIALING REPORT

December 2013

(continued)

	December 2013	November 2013	+/- Members	New Members	Reinstated Members	Expired Members	Grace Members	SDMs	2013/2014 5% Goal	Dec 2013 Certification	+/- Prior Month	Dec 2013 Credentialing	+/- Prior Month
MIDWEST REGION													
Illinois	496	500	-4	1	0	11	23	102	539	69	1	37	0
Iowa	969	974	-5	4	0	10	22	107	992	617	3	20	0
Minnesota	2,907	2,917	-10	21	1	35	100	368	3,062	2,322	-4	58	0
Missouri	939	944	-5	8	3	21	52	300	956	380	3	25	0
Nebraska	349	350	-1	0	2	3	10	44	391	139	2	4	0
North Dakota	239	237	2	2	1	3	15	16	261	41	1	4	0
South Dakota	373	376	-3	4	1	7	24	142	353	115	-4	3	0
Wisconsin	1,173	1,198	-25	9	7	41	62	259	1,234	462	2	30	1
TOTAL	7,445	7,496	-51	49	15	131	308	1,338	7,788	4,145	4	181	1
NORTHWEST REGION													
Alaska	161	150	11	10	0	1	31	8	153	9	0	3	0
Idaho	758	757	1	4	1	8	55	45	814	363	-2	10	0
Montana	173	174	-1	0	0	1	3	14	193	59	-1	2	0
Oregon	442	443	-1	1	0	4	21	190	450	99	-1	10	0
Washington	2,346	2,375	-29	29	1	46	91	491	2,452	1,531	6	31	-1
Wyoming	173	174	-1	1	1	3	1	71	195	47	-1	3	0
TOTAL	4,053	4,073	-20	45	3	63	202	819	4,257	2,108	1	59	-1
SOUTHWEST REGION													
Arkansas	791	803	-12	6	0	21	95	0	741	36	1	10	0
Colorado	749	750	-1	12	0	12	48	253	771	182	18	31	0
Kansas	450	460	-10	3	1	14	16	76	478	171	0	13	1
Louisiana	2,883	2,888	-5	14	1	23	205	348	3,062	83	1	6	0
Oklahoma	649	650	-1	2	1	7	24	374	684	177	0	7	0
Texas	822	847	-25	4	0	31	47	384	839	45	0	90	1
TOTAL	6,344	6,398	-54	41	3	108	435	1,435	6,575	694	20	157	2
SUBTOTAL	53,993	54,211	-218	612	92	1,137	3,520	18,316	55,568	19,822	-36	1,280	2
Miscellaneous	485	485	0	47	0	51	5	84	511	0	0	1	0
GRAND TOTAL	54,478	54,696	-218	659	92	1,188	3,525	18,400	56,079	19,822	-36	1,281	2

NOTES: 1) There are a few reasons why the number of expired members does not always equal the number of new and reinstated members minus the difference (+/-) in members. Most are related to SDM such as transfers and aligning renewal dates. Other reasons include an active member moving to a different state. Grace members are included in the total number of members. 2) Miscellaneous members includes industry members, international members and members in US territories such as Guam and the USVI.



SNA STATE AFFILIATE

MEMBERSHIP RETENTION ANALYSIS REPORT

December 2013	Year To Date Retention						
	Dec 2013	May 2013	+/- Members	Reinstated Members	Expired Members	Retention Rate 2013/2014	5 % Goal
MIDEAST REGION							
Delaware	711	699	12	30	68	95%	734
Dist. of Columbia	18	15	3	0	3	80%	16
Indiana	1,268	1,238	30	31	140	91%	1,300
Maryland	545	565	-20	0	72	87%	593
Michigan	1,742	1,616	126	19	216	88%	1,697
Ohio	1,379	1,327	52	20	82	95%	1,393
West Virginia	342	245	97	3	14	96%	257
TOTAL	6,005	5,705	300	103	595	91%	5,990
NORTHEAST REGION							
Connecticut	530	527	3	10	55	91%	553
Maine	305	327	-22	2	50	85%	343
Massachusetts	888	905	-17	69	192	86%	950
New Hampshire	421	418	3	30	54	94%	439
New Jersey	389	540	-151	9	249	56%	567
New York	504	467	37	7	37	94%	490
Pennsylvania	672	706	-34	38	116	89%	741
Rhode Island	9	8	1	0	1	88%	8
Vermont	131	134	-3	4	19	89%	141
TOTAL	3,849	4,032	-183	169	773	85%	4,232
SOUTHEAST REGION							
Alabama	2,064	1,665	399	33	94	96%	1,748
Florida	2,755	2,780	-25	49	315	90%	2,919
Georgia	4,678	4,628	50	51	583	89%	4,859
Kentucky	1,745	1,818	-73	34	199	91%	1,909
Mississippi	1,041	885	156	27	120	89%	929
North Carolina	2,774	2,677	97	151	296	95%	2,811
South Carolina	1,717	1,595	122	20	201	89%	1,675
Tennessee	3,260	3,322	-62	37	383	90%	3,488
Virginia	1,704	1,715	-11	17	182	90%	1,801
TOTAL	21,738	21,085	653	419	2,373	91%	22,139
WEST REGION							
Arizona	1,040	990	50	20	161	86%	1,040
California	1,473	1,312	161	26	185	88%	1,378
Hawaii	112	80	32	1	2	99%	84
Nevada	81	58	23	2	13	81%	61
New Mexico	838	871	-33	5	109	88%	915
Utah	1,015	1,056	-41	16	140	88%	1,109
TOTAL	4,559	4,367	192	70	610	88%	4,587



SNA STATE AFFILIATE MEMBERSHIP RETENTION ANALYSIS REPORT

December 2013

(continued)

	Dec 2013	May 2013	+/- Members	Reinstated Members	Expired Members	Retention Rate	2013/2014 5 % Goal
MIDWEST REGION							
Illinois	496	513	-17	9	62	90%	539
Iowa	969	945	24	19	100	91%	992
Minnesota	2,907	2,916	-9	17	209	93%	3,062
Missouri	939	910	29	11	87	92%	956
Nebraska	349	372	-23	11	60	87%	391
North Dakota	239	249	-10	5	62	77%	261
South Dakota	373	336	37	6	33	92%	353
Wisconsin	1,173	1,175	-2	20	161	88%	1,234
TOTAL	7,445	7,416	29	98	774	91%	7,788
NORTHWEST REGION							
Alaska	161	146	15	1	7	96%	153
Idaho	758	775	-17	3	63	92%	814
Montana	173	184	-11	1	31	84%	193
Oregon	442	429	13	18	21	99%	450
Washington	2,346	2,335	11	15	175	93%	2,452
Wyoming	173	186	-13	7	45	80%	195
TOTAL	4,053	4,055	-2	45	342	93%	4,257
SOUTHWEST REGION							
Arkansas	791	706	85	9	95	88%	741
Colorado	749	734	15	42	165	83%	771
Kansas	450	455	-5	11	66	88%	478
Louisiana	2,883	2,916	-33	55	308	91%	3,062
Oklahoma	649	651	-2	6	125	82%	684
Texas	822	799	23	31	123	88%	839
TOTAL	6,344	6,261	83	154	882	88%	6,575
SUBTOTAL	53,993	52,921	1,072	1,058	6,349	90%	55,568
Miscellaneous	485	487	-2	3	109	*	511
GRAND TOTAL	54,478	53,408	1,070	1,061	6,458	90%	56,079

Note: The retention rates are skewing higher than usual as this report only contains only a partial year of data. Our retention rate for Membership Year 2012-13 was 83%.



ANNUAL MEMBERSHIP COMPARISON

December 2013

	December 2013	December 2012	+/- Members	Percentage Difference
MIDEAST REGION				
Delaware	711	701	10	1%
Dist. of Columbia	18	14	4	29%
Indiana	1,268	1,168	100	9%
Maryland	545	579	-34	-6%
Michigan	1,742	1,533	209	14%
Ohio	1,379	1,037	342	33%
West Virginia	342	212	130	61%
TOTAL	6,005	5,244	761	15%

NORTHEAST REGION

Connecticut	530	529	1	0%
Maine	305	320	-15	-5%
Massachusetts	888	874	14	2%
New Hampshire	421	438	-17	-4%
New Jersey	389	534	-145	-27%
New York	504	491	13	3%
Pennsylvania	672	739	-67	-9%
Rhode Island	9	7	2	29%
Vermont	131	132	-1	-1%
TOTAL	3,849	4,064	-215	-5%

SOUTHEAST REGION

Alabama	2,064	1,493	571	38%
Florida	2,755	2,816	-61	-2%
Georgia	4,678	4,903	-225	-5%
Kentucky	1,745	1,781	-36	-2%
Mississippi	1,041	889	152	17%
North Carolina	2,774	2,715	59	2%
South Carolina	1,717	1,356	361	27%
Tennessee	3,260	3,222	38	1%
Virginia	1,704	1,726	-22	-1%
TOTAL	21,738	20,901	837	4%

WEST REGION

Arizona	1,040	1,062	-22	-2%
California	1,473	1,356	117	9%
Hawaii	112	37	75	203%
Nevada	81	57	24	42%
New Mexico	838	775	63	8%
Utah	1,015	1,047	-32	-3%
TOTAL	4,559	4,334	225	5%



SNA STATE AFFILIATE ANNUAL MEMBERSHIP COMPARISON

December 2013

	December 2013	December 2012	+/- Members	Percentage Difference
MIDWEST REGION				
Illinois	496	486	10	2%
Iowa	969	919	50	5%
Minnesota	2,907	2,912	-5	0%
Missouri	939	871	68	8%
Nebraska	349	369	-20	-5%
North Dakota	239	267	-28	-10%
South Dakota	373	326	47	14%
Wisconsin	1,173	1,176	-3	0%
TOTAL	7,445	7,326	119	2%
NORTHWEST REGION				
Alaska	161	134	27	20%
Idaho	758	824	-66	-8%
Montana	173	177	-4	-2%
Oregon	442	450	-8	-2%
Washington	2,346	2,278	68	3%
Wyoming	173	191	-18	-9%
TOTAL	4,053	4,054	-1	0%
SOUTHWEST REGION				
Arkansas	791	753	38	5%
Colorado	749	763	-14	-2%
Kansas	450	395	55	14%
Louisiana	2,883	2,513	370	15%
Oklahoma	649	597	52	9%
Texas	822	798	24	3%
TOTAL	6,344	5,819	525	9%
SUBTOTAL	53,993	51,742	2,251	4.4%
Miscellaneous	485	503	-18	-4%
GRAND TOTAL	54,478	52,245	2,233	4.3%



1 TO 500 DIVISION

STATE MEMBERSHIP GROWTH RANKINGS

December 2013

	State	+/- Members	Dec 2013	May 2013	Members Diff in %	Ranking % Growth	2013/2014 5% Goal
1	West Virginia	97	342	245	40%	1	257
2	South Dakota	37	373	336	11%	6	353
3	New York	37	504	467	8%	8	490
4	Hawaii	32	112	80	40%	1	84
5	Nevada	23	81	58	40%	1	61
6	Alaska	15	161	146	10%	7	153
7	Oregon	13	442	429	3%	9	450
8	Dist. of Columbia	3	18	15	20%	4	16
9	New Hampshire	3	421	418	1%	10	439
10	Rhode Island	1	9	8	13%	5	8
11	Vermont	-3	131	134	-2%	12	141
12	Kansas	-5	450	455	-1%	11	478
13	North Dakota	-10	239	249	-4%	13	261
14	Montana	-11	173	184	-6%	14	193
15	Wyoming	-13	173	186	-7%	16	195
16	Maine	-22	305	327	-7%	16	343
17	Nebraska	-23	349	372	-6%	14	391

Membership Growth Award Guidelines require that although states may be ranked #1 in both categories at time of report, awards will be given to the top 2 ranking states, one for number of members and one for percentage increase.



501 TO 1,001 DIVISION

STATE MEMBERSHIP GROWTH RANKINGS

December 2013

	State	+/- Members	Dec 2013	May 2013	Members Diff in %	Ranking % Growth	2013/2014 5% Goal
1	Mississippi	156	1,041	885	18%	1	929
2	Arkansas	85	791	706	12%	2	741
3	Arizona	50	1,040	990	5%	3	1,040
4	Texas	23	822	799	3%	4	839
5	Missouri	29	939	910	3%	4	956
6	Iowa	24	969	945	3%	4	992
7	Delaware	12	711	699	2%	7	734
8	Colorado	15	749	734	2%	7	771
9	Connecticut	3	530	527	1%	8	553
10	Oklahoma	-2	649	651	0%	9	684
11	Maryland	-20	545	565	-4%	14	593
12	New Mexico	-33	838	871	-4%	14	915
13	Illinois	-17	496	513	-3%	13	539
14	Idaho	-17	758	775	-2%	11	814
15	Pennsylvania	-34	672	706	-5%	16	741
16	Massachusetts	-17	888	905	-2%	11	950
17	New Jersey	-151	389	540	-28%	17	567

Membership Growth Award Guidelines require that although states may be ranked #1 in both categories at time of report, awards will be given to the top 2 ranking states, one for number of members and one for percentage increase.



1,001+ DIVISION

STATE MEMBERSHIP GROWTH RANKINGS

December 2013

	State	+/- Members	Dec 2013	May 2013	Members Diff in %	Ranking % Growth	2013/2014 5% Goal
1	Alabama	399	2,064	1,665	24%	1	1,748
2	California	161	1,473	1,312	12%	2	1,378
3	Michigan	126	1,742	1,616	8%	3	1,697
4	South Carolina	122	1,717	1,595	8%	3	1,675
5	North Carolina	97	2,774	2,677	4%	5	2,811
6	Ohio	52	1,379	1,327	4%	5	1,393
7	Georgia	50	4,678	4,628	1%	8	4,859
8	Indiana	30	1,268	1,238	2%	7	1,300
9	Washington	11	2,346	2,335	0%	9	2,452
10	Wisconsin	-2	1,173	1,175	0%	9	1,234
11	Minnesota	-9	2,907	2,916	0%	9	3,062
12	Virginia	-11	1,704	1,715	-1%	12	1,801
13	Florida	-25	2,755	2,780	-1%	12	2,919
14	Louisiana	-33	2,883	2,916	-1%	12	3,062
15	Utah	-41	1,015	1,056	-4%	16	1,109
16	Tennessee	-62	3,260	3,322	-2%	15	3,488
17	Kentucky	-73	1,745	1,818	-4%	16	1,909

Membership Growth Award Guidelines require that although states may be ranked #1 in both categories at time of report, awards will be given to the top 2 ranking states, one for number of members and one for percentage increase.



MEMBERSHIP PROFILE

December 2013

	Dec 2013	May 2013	+/- Members	Membership %	Change Percent	SDM (current)
School Nutrition/Child Care Employees	26,721	26,254	467	49%	2%	10,123
School Nutrition/Child Care Managers	18,152	17,605	547	33%	3%	6,748
District Directors/Child Care Directors	5,286	5,233	53	10%	1%	929
Retired	532	525	7	1%	1%	n/a
Affiliate	2,012	2,052	-40	4%	-2%	n/a
State Agency Directors	557	536	21	1%	4%	273
Major City Directors	351	341	10	1%	3%	129
Other	135	121	14	*	12%	198
Industry Individual	65	71	-6	*	-8%	n/a
Life	70	72	-2	*	-3%	n/a
Corporate Industry + Patron	407	401	6	1%	1%	n/a
Educators	83	84	-1	*	-1%	n/a
Student	97	106	-9	*	-8%	n/a
International	10	7	3	*	-	n/a
TOTAL MEMBERS	54,478	53,408	1,070	100%	2.0%	18,400

Note: * is less than 1%



SCHOOL DISTRICT OWNED MEMBERSHIP (SDM)

REPORT

December 2013	(Applications processed through 12/31/2013)					
	December 2013	November 2013	+/- Members	May 2013	+/- Members	% of Total Membership
MIDEAST REGION						
Delaware	232	245	-13	115	117	33%
Dist. of Columbia	0	0	0	0	0	0%
Indiana	535	535	0	434	101	42%
Maryland	0	0	0	0	0	0%
Michigan	628	619	9	515	113	36%
Ohio	549	558	-9	456	93	40%
West Virginia	233	234	-1	133	100	68%
TOTAL	2,177	2,191	-14	1,653	524	36%
NORTHEAST REGION						
Connecticut	179	175	4	133	46	34%
Maine	76	76	0	95	-19	25%
Massachusetts	468	450	18	438	30	53%
New Hampshire	202	203	-1	154	48	48%
New Jersey	43	43	0	106	-63	11%
New York	183	184	-1	153	30	36%
Pennsylvania	67	62	5	55	12	10%
Rhode Island	0	0	0	0	0	0%
Vermont	24	25	-1	27	0	18%
TOTAL	1,242	1,218	24	1,161	84	32%
SOUTHEAST REGION						
Alabama	976	852	124	303	673	47%
Florida	364	364	0	276	88	13%
Georgia	2,315	2,336	-21	2,074	241	49%
Kentucky	697	695	2	651	46	40%
Mississippi	582	595	-13	401	181	56%
North Carolina	1,594	1,548	46	1,456	138	57%
South Carolina	1,049	895	154	763	286	61%
Tennessee	1,967	2,012	-45	1,911	56	60%
Virginia	390	379	11	361	29	23%
TOTAL	9,934	9,676	258	8,196	1,738	46%
WEST REGION						
Arizona	649	665	-16	627	22	62%
California	276	278	-2	213	63	19%
Hawaii	6	6	0	7	-1	5%
Nevada	34	34	0	5	29	42%
New Mexico	229	236	-7	243	-14	27%
Utah	177	190	-13	167	10	17%
TOTAL	1,371	1,409	-38	1,262	109	30%



SCHOOL DISTRICT OWNED MEMBERSHIP (SDM)

REPORT

December 2013

	December 2013	November 2013	+/- Members	May 2013	+/- Members	% of Total Membership
MIDWEST REGION						
Illinois	102	101	1	74	28	21%
Iowa	107	108	-1	77	30	11%
Minnesota	368	354	14	219	149	13%
Missouri	300	299	1	254	46	32%
Nebraska	44	44	0	17	27	13%
North Dakota	16	16	0	13	3	7%
South Dakota	142	142	0	135	7	38%
Wisconsin	259	262	-3	179	80	22%
TOTAL	1,338	1,326	12	968	370	18%
NORTHWEST REGION						
Alaska	8	9	-1	8	0	5%
Idaho	45	45	0	44	1	6%
Montana	14	14	0	12	2	8%
Oregon	190	190	0	126	64	43%
Washington	491	494	-3	459	32	21%
Wyoming	71	72	-1	52	19	41%
TOTAL	819	824	-5	701	118	20%
SOUTHWEST REGION						
Arkansas	0	0	0	0	0	0%
Colorado	253	247	6	138	115	34%
Kansas	76	76	0	52	24	17%
Louisiana	348	348	0	169	179	12%
Oklahoma	374	373	1	356	18	58%
Texas	384	392	-8	337	47	47%
TOTAL	1,435	1,436	-1	1,052	383	23%
SUBTOTAL	18,316	18,080	236	14,993	3,326	34%
Miscellaneous	84	84	0	61	23	17%
GRAND TOTAL	18,400	18,164	236	15,054	3,346	34%



SNA STATE AFFILIATE CERTIFICATION REPORT

December 2013	(Applications processed through 12/31/2013)								
	Dec 2013	Nov 2013	+/-	May 2013	+/-	% Diff in Cert	Dec 2012	2013/2014 3% Goal	% of Total Membership
MIDEAST REGION									
Delaware	144	147	-3	160	-16	-10%	164	165	20%
Dist. of Columbia	0	0	0	0	0	-	0	0	0%
Indiana	364	357	7	344	20	6%	354	354	29%
Maryland	357	355	2	375	-18	-5%	393	386	66%
Michigan	386	390	-4	404	-18	-4%	414	416	22%
Ohio	509	512	-3	534	-25	-5%	547	550	37%
West Virginia	31	31	0	26	5	19%	34	27	9%
TOTAL	1,791	1,792	-1	1,843	-52	-3%	1,906	1,898	30%
NORTHEAST REGION									
Connecticut	151	149	2	148	3	2%	150	152	28%
Maine	112	112	0	121	-9	-7%	132	125	37%
Massachusetts	139	146	-7	154	-15	-10%	169	159	16%
New Hampshire	139	142	-3	150	-11	-7%	163	155	33%
New Jersey	46	46	0	41	5	12%	47	42	12%
New York	75	77	-2	85	-10	-12%	88	88	15%
Pennsylvania	80	82	-2	92	-12	-13%	96	95	12%
Rhode Island	2	2	0	1	1	100%	2	1	22%
Vermont	16	16	0	18	-2	-11%	20	19	12%
TOTAL	760	772	-12	810	-50	-6%	867	835	20%
SOUTHEAST REGION									
Alabama	1042	1,039	3	1,056	-14	-1%	1059	1,088	50%
Florida	1812	1,833	-21	1,876	-64	-3%	1988	1,932	66%
Georgia	1768	1,792	-24	1,921	-153	-8%	2057	1,979	38%
Kentucky	735	743	-8	751	-16	-2%	774	774	42%
Mississippi	80	81	-1	81	-1	-1%	71	83	8%
North Carolina	832	844	-12	905	-73	-8%	889	932	30%
South Carolina	411	407	4	422	-11	-3%	417	435	24%
Tennessee	1508	1,484	24	1,363	145	11%	1340	1,404	46%
Virginia	823	829	-6	845	-22	-3%	861	870	48%
TOTAL	9,011	9,052	-41	9,220	-209	-2%	9,456	9,497	41%
WEST REGION									
Arizona	100	103	-3	105	-5	-5%	106	108	10%
California	162	162	0	168	-6	-4%	181	173	11%
Hawaii	0	0	0	0	0	-	0	0	0%
Nevada	14	14	0	17	-3	-18%	19	18	17%
New Mexico	398	399	-1	363	35	10%	345	374	47%
Utah	639	642	-3	662	-23	-3%	671	682	63%
TOTAL	1,313	1,320	-7	1,315	-2	0%	1,322	1,355	29%



SNA STATE AFFILIATE CERTIFICATION REPORT

	Dec 2013	Nov 2013	+/-	May 2013	+/-	% Diff in Cert	Nov 2012	2013/2014 3% Goal	% of Total Membership
MIDWEST REGION									
Illinois	69	68	1	65	4	6%	67	67	14%
Iowa	617	614	3	611	6	1%	614	629	64%
Minnesota	2,322	2,326	-4	2351	-29	-1%	2,373	2,422	80%
Missouri	380	377	3	352	28	8%	332	363	40%
Nebraska	139	137	2	139	0	0%	143	143	40%
North Dakota	41	40	1	40	1	3%	42	41	17%
South Dakota	115	119	-4	124	-9	-7%	109	128	31%
Wisconsin	462	460	2	491	-29	-6%	523	506	39%
TOTAL	4,145	4,141	4	4,173	-28	-1%	4,203	4,298	56%
NORTHWEST REGION									
Alaska	9	9	0	10	-1	-10%	10	10	6%
Idaho	363	365	-2	377	-14	-4%	385	388	48%
Montana	59	60	-1	47	12	26%	46	48	34%
Oregon	99	100	-1	102	-3	-3%	108	105	22%
Washington	1,531	1,525	6	1538	-7	0%	1,540	1,584	65%
Wyoming	47	48	-1	52	-5	-10%	58	54	27%
TOTAL	2,108	2,107	1	2,126	-18	-1%	2,147	2,190	52%
SOUTHWEST REGION									
Arkansas	36	35	1	36	0	0%	40	37	5%
Colorado	182	164	18	169	13	8%	181	174	24%
Kansas	171	171	0	177	-6	-3%	180	182	38%
Louisiana	83	82	1	69	14	20%	71	71	3%
Oklahoma	177	177	0	178	-1	-1%	185	183	27%
Texas	45	45	0	46	-1	-2%	46	47	5%
TOTAL	694	674	20	675	19	3%	703	695	11%
SUBTOTAL	19,822	19,858	-36	20,162	-340	-2%	20,604	20,768	37%
Miscellaneous	0	0	0	1	-1	-100%	1	1	0%
GRAND TOTAL	19,822	19,858	-36	20,163	-341	-2%	20,605	20,769	36%



SNA STATE AFFILIATE CREDENTIALING (SNS) REPORT

December 2013 (Applications processed through 12/31/2013)

	Dec 2013	Nov 2013	+/-	May 2013	+/-	% Diff in Cred	Dec 2012	2013/2014 3% Goal	# Times Exam Hosted
MIDEAST REGION									
Delaware	8	8	0	7	1	14%	7	7	0
Dist. of Columbia	0	0	0	0	0	-	0	0	10
Indiana	24	24	0	26	-2	-8%	27	27	3
Maryland	54	54	0	60	-6	-10%	58	62	2
Michigan	40	40	0	36	4	11%	39	37	7
Ohio	42	42	0	43	-1	-2%	44	44	4
West Virginia	3	3	0	3	0	0%	3	3	0
TOTAL	171	171	0	175	-4	-2%	178	180	26
NORTHEAST REGION									
Connecticut	18	18	0	17	1	6%	17	18	3
Maine	14	14	0	13	1	8%	13	13	3
Massachusetts	57	57	0	53	4	8%	56	55	6
New Hampshire	14	14	0	12	2	17%	11	12	0
New Jersey	8	8	0	9	-1	-11%	9	9	2
New York	48	48	0	47	1	2%	48	48	13
Pennsylvania	32	32	0	34	-2	-6%	35	35	13
Rhode Island	4	4	0	5	-1	-20%	4	5	1
Vermont	6	6	0	7	-1	-14%	7	7	1
TOTAL	201	201	0	197	4	2%	200	203	42
SOUTHEAST REGION									
Alabama	17	17	0	17	0	0%	16	18	0
Florida	63	64	-1	66	-3	-5%	70	68	11
Georgia	60	59	1	61	-1	-2%	68	63	12
Kentucky	48	49	-1	50	-2	-4%	54	52	9
Mississippi	2	2	0	2	0	0%	2	2	0
North Carolina	31	31	0	31	0	0%	30	32	6
South Carolina	14	14	0	15	-1	-7%	12	15	2
Tennessee	42	42	0	44	-2	-5%	43	45	13
Virginia	66	66	0	68	-2	-3%	70	70	15
TOTAL	343	344	-1	354	-11	-3%	365	365	68
WEST REGION									
Arizona	56	55	1	52	4	8%	53	54	5
California	85	85	0	83	2	2%	89	85	13
Hawaii	1	1	0	1	0	0%	1	1	3
Nevada	3	3	0	3	0	0%	2	3	2
New Mexico	15	15	0	16	-1	-6%	16	16	4
Utah	8	8	0	8	0	0%	8	8	1
TOTAL	168	167	1	163	5	3%	169	168	28



SNA STATE AFFILIATE CREDENTIALING (SNS) REPORT

December 2013

	Dec 2013	Nov 2013	+/-	May 2013	+/-	% Diff in Cred	Dec 2012	2013/2014 3% Goal	# Times Exam Hosted
MIDWEST REGION									
Illinois	37	37	0	37	0	0%	37	38	6
Iowa	20	20	0	19	1	5%	19	20	3
Minnesota	58	58	0	59	-1	-2%	58	61	7
Missouri	25	25	0	25	0	0%	25	26	3
Nebraska	4	4	0	4	0	0%	4	4	0
North Dakota	4	4	0	4	0	0%	4	4	0
South Dakota	3	3	0	2	1	50%	2	2	1
Wisconsin	30	29	1	32	-2	-6%	32	33	9
TOTAL	181	180	1	182	-1	-1%	181	187	29
NORTHWEST REGION									
Alaska	3	3	0	3	0	0%	3	3	0
Idaho	10	10	0	9	1	11%	9	9	1
Montana	2	2	0	2	0	0%	2	2	0
Oregon	10	10	0	10	0	0%	9	10	1
Washington	31	32	-1	32	-1	-3%	31	33	4
Wyoming	3	3	0	2	1	50%	3	2	0
TOTAL	59	60	-1	58	1	2%	57	60	6
SOUTHWEST REGION									
Arkansas	10	10	0	10	0	0%	9	10	2
Colorado	31	31	0	28	3	11%	28	29	6
Kansas	13	12	1	13	0	0%	13	13	1
Louisiana	6	6	0	6	0	0%	5	6	2
Oklahoma	7	7	0	7	0	0%	6	7	1
Texas	90	89	1	92	-2	-2%	92	95	15
TOTAL	157	155	2	156	1	1%	153	161	27
SUBTOTAL	1,280	1,278	2	1,285	-5	0%	1,303	1,324	226
Miscellaneous	1	1	0	1	0	0%	1	1	0
GRAND TOTAL	1,281	1,279	2	1,286	-5	0%	1,304	1,325	226